

# INDITEX

## FY2018 RESULTS

1 February 2018 to 31 January 2019

- ♦ Inditex continues to roll out its global, fully integrated store and online platform.
- ♦ Strong operating performance: Net sales for FY2018 reached €26.1 billion, 3% higher. Sales in local currencies grew 7%.
- ♦ Like-for-like sales growth was strong, rising 4% (on 5% in FY2017). LFL sales were positive across all geographic areas, in all concepts, and in both stores and online in 2018.
- ♦ In FY2018, online sales grew 27% to €3.2 billion, 12% of net sales. Online sales account for 14% of net sales in markets with online sales.
- ♦ Global online sales launches are on track: Last March Inditex launched online sales for Zara in Australia and New Zealand. In November, Inditex launched online sales for Zara in an additional 106 markets. Zara collections are now available in a total of 202 markets.
- ♦ Inditex has been very active in store optimisation activities during the year. Gross new space in prime locations grew 8% (+4.7% net). At year end Inditex operated 7,490 stores. Openings have taken place in 56 markets.
- ♦ Gross profit reached €14.8 billion, 4% higher than in FY2017 (+8% in local currencies). The gross margin reached 56.7% (+39 bps). Inventory grew 1% in FY2018.
- ♦ Tight control of operating expenses.
- ♦ EBITDA reached €5.5 billion, 3% higher (+11% in local currencies).
- ♦ Net income reached €3.4 billion, 2% higher (+12% in local currencies).
- ♦ Net cash position reached €6.7 billion, 5% higher.
- ♦ Inditex's Board of Directors will propose a new dividend policy at the General Shareholders Meeting. The proposed policy will see an increase of the ordinary dividend payout to 60% from 50%. The Board will further propose a total bonus dividend of €1 per share to be paid in relation to FY2018, FY2019 and FY2020.
- ♦ The total dividend for FY2018 will be €0.88 which represents an increase of 17%.
- ♦ Inditex will start applying IFRS 16 in FY2019. The implantation of IFRS 16 will have no material impact on cashflows or the business. Under current estimates it will result in an increase in FY2019 net income of 2%-4% over former IAS 17, and lease liabilities of €6.5-€6.9 billion.
- ♦ Management estimates like-for-like sales growth of 4%-6% in FY2019.
- ♦ Store and Online sales in local currencies increased 7% from 1 February to 9 March 2019.

## Performance in FY2018

Inditex continues to roll out its global, fully integrated store and online platform.

In FY2018, Inditex achieved a strong operating performance. Net sales reached €26.1 billion, with growth of 3%. Sales in local currencies grew 7%.

Like-for-like sales increased 4% in FY2018 (4% in the first half and 3% in the second half), on 5% in FY2017. LFL sales were positive across all geographic areas, in all concepts, and in both stores and online in 2018. The like-for-like calculation includes store sales (i.e. sales in stores opened for the whole of fiscal years 2018 and 2017) and online. This represents 82% of total sales.

## Store Optimisation

In FY2018 gross new space in prime locations increased 8% (4.7% net). Total selling area at FYE reached 4,962,081 square metres:

	2018	2017	18/17
Zara (Zara and Zara Home)	3,256,381	3,091,747	5%
Pull&Bear	419,387	409,363	2%
Massimo Dutti	274,563	269,512	2%
Bershka	541,310	514,384	5%
Stradivarius	332,279	324,045	3%
Oysho	122,841	116,079	6%
Uterqüe	15,320	14,297	7%
Total	4,962,081	4,739,427	5%

Inditex has been very active in store optimisation activities in 2018 (370 openings, 355 absorptions, and 226 refurbishments which include 112 enlargements). At the end of FY2018 Inditex operated 7,490 stores. In FY2018 Inditex opened stores in 56 markets. To reinforce our position we have optimised 90% of our retail space over the period 2012 to 2018.

The number of stores by concept is included in Annex IV.

The Group operates a global store and online platform. Store & Online sales by geographical area are shown in the table below:

Area	2018	2017
Europe ex-Spain	45.1%	44.9%
Asia & RoW	23.2%	23.2%
Spain	16.2%	16.3%
Americas	15.5%	15.6%
Total	100.0%	100.0%

Inditex will integrate the reporting of Zara Home into Zara due to the increasing synergies between these concepts. The goal is to leverage the operational and brand management of the combined store and online platform. We plan to progressively incorporate Zara Home products onto the Zara website from next Autumn/Winter across a number of markets.

Net sales by concept are shown in the table below:

Million Euros	2018	2017
Zara (Zara and Zara Home)	18,021	17,449
Pull&Bear	1,862	1,747
Massimo Dutti	1,802	1,765
Bershka	2,240	2,227
Stradivarius	1,534	1,480
Oysho	585	570
Uterqüe	101	97
<b>Total</b>	<b>26,145</b>	<b>25,336</b>

## Online

Inditex sees strong growth opportunities and continues to expand its global, fully integrated store and online sales platform.

In FY2018, online sales grew 27% to €3.2 billion, 12% of net sales. Online sales account for 14% of net sales in markets with online sales.

Last March, Inditex launched online sales for Zara in Australia and New Zealand. In November, Inditex launched online sales for Zara in an additional 106 markets. Zara collections are now available in a total of 202 markets.

Gross profit reached €14.8 billion, 4% higher than in FY2017 (+8% in local currencies). The gross margin reached 56.7% (+39 bps).

Operating expenses have been tightly managed over the year and have grown by 4%, mainly as a result of the growth in sales and new retail space added.

Million Euros	2018	2017	18/17
Personnel expenses	4,136	3,961	4%
Rental expenses	2,392	2,358	1%
Other operating expenses	2,801	2,625	7%
<b>Total</b>	<b>9,329</b>	<b>8,944</b>	<b>4%</b>

At FYE 2018 the number of employees was 174,386 (171,839 at FYE 2017).

EBITDA rose to €5.5 billion, 3% higher than a year earlier (+11% in local currencies). EBIT rose to €4.4 billion, 1% higher (+9% in local currencies).

The breakdown of EBIT by concept is shown below:

Concept	EBIT by concept (€m)		% sales	% total
	2018	2017	2018	2018
Zara (Zara and Zara Home)	3,122	3,120	17%	72%
Pull&Bear	300	264	16%	7%
Massimo Dutti	258	260	14%	6%
Bershka	327	353	15%	8%
Stradivarius	259	225	17%	6%
Oysho	86	87	15%	2%
Uterqüe	5	5	5%	0%
Total EBIT	4,357	4,314	17%	100%

A breakdown of financial results can be found in Annex VI.

Results from companies consolidated by the equity method came to €54 million.

Net income came to €3.4 billion, 2% higher than the previous year (+12% in local currencies).

Inditex continued to show a strong financial position in FY2018. Net cash position reached €6.7 billion, 5% higher.

Million Euros	31 January 2019	31 January 2018
Cash & cash equivalents	4,866	4,931
Short term investments	1,929	1,472
Current financial debt	(84)	(12)
Non current financial debt	(5)	(4)
Net financial cash (debt)	6,705	6,387

The operating working capital position remains negative as a result of the business model. Inventory grew 1% in FY2018.

Million Euros	31 January 2019	31 January 2018
Inventories	2,716	2,685
Receivables	820	778
Payables	(5,251)	(5,057)
Operating working capital	(1,715)	(1,594)

Cash from operations increased 2% to €4 billion.

Ordinary capital expenditure for FY2018 amounted to €1.5 billion, 2% lower than the prior year. Extraordinary capex came to €109 million.

## New Dividend Policy

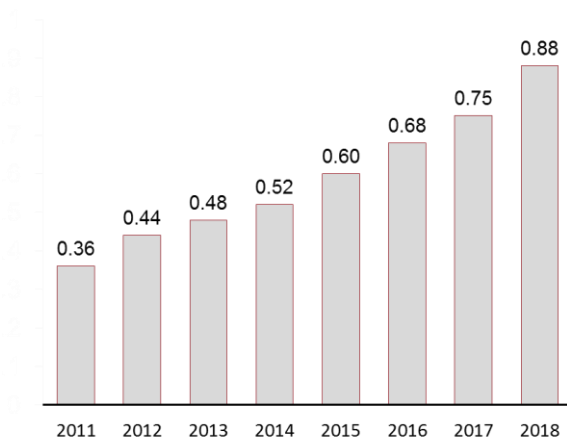
Dividends paid to shareholders in FY2018 reached €2.3 billion.

Inditex's Board of Directors will propose a new dividend policy at the General Shareholders Meeting. The proposed policy will see an increase of the ordinary dividend payout to 60% from 50%. The Board will further propose a total bonus dividend of €1 per share to be paid in relation to FY2018, FY2019 and FY2020.

Based on this policy the Board is proposing an ordinary dividend of €0.66 and a bonus dividend of €0.22 for FY2018. The total dividend will be €0.88, which represents an increase of 17%. The first dividend payment of €0.44 will be made on 2 May 2019 and the second dividend payment of equal amount will be made on 4 November 2019.

Dividends		
Payment date	Record date	Ex-date
02 May 2019	30 April 2019	29 April 2019
04 November 2019	01 November 2019	31 October 2019

Please see below a graph illustrating the dividend per share over recent years.



## FY2019

Store and Online sales in local currencies increased 7% from 1 February to 9 March 2019.

In FY2019 Inditex estimates gross space growth in prime locations between 5%-6%. In the year, Inditex expects to open c.300 stores with the selective absorption of c.250.

Management estimates like-for-like sales growth of 4%-6% in FY2019.

Zara will launch online sales in Brazil in March. In May, Zara expects to launch online sales in Dubai, Egypt, Indonesia, Israel, Lebanon, Morocco, Saudi Arabia, Serbia and UAE.

Ordinary capital expenditure in FY2019 will be approximately €1.4 billion driven mainly by the addition of new space in prime locations during the year. Ordinary capital expenditure is expected to grow below space growth in the coming years.

## IFRS 16

Inditex will start applying the IFRS 16 standard in FY2019. While this standard will produce presentation changes in the financial statements it does not affect the cash flow or business.

IFRS 16 requires all leases to be reported on a company's balance sheet as assets and liabilities subject to some criteria and assumptions.

The fixed rental expenses charge is replaced in the income statement with depreciation and financial charges. Variable rental expenses will remain in the rental expenses line.

As of today, under current estimates IFRS 16 will result in an increase in FY2019 net income of 2%-4% over former IAS 17, and lease liabilities of €6.5-€6.9 billion.

Inditex will provide further information in due course for you to take into consideration regarding the 1Q2019 results, the first to be released under IFRS 16.

## FY2019 corporate calendar

Inditex expects to release interim results for FY2019 on the following dates:

Interim Three Months: 12 June 2019  
Interim Half Year: 11 September 2019  
Interim Nine Months: 11 December 2019  
Fiscal Year: March 2020 (tbc)

For additional information:

# **INDITEX**

Investor Relations  
ir@inditex.com  
Tel: +34 981 18 53 64  
[www.inditex.com](http://www.inditex.com)

## Disclaimer

This document is of a purely informative nature and does not constitute an offer to sell, exchange or buy, or the solicitation of an offer to buy, securities issued by any of the companies mentioned herein.

This document contains forward-looking statements. All statements other than statements of historical fact included herein, including, without limitation, those regarding our financial position, business strategy, management plans and objectives for future operations are forward-looking statements. Any such forward-looking statements are subject to risk and uncertainty and thus could differ materially from actual results.

Some of these risks include, amongst others, ongoing competitive pressure in the sector, consumer tastes and spending trends, economic, political, regulatory and trade conditions in the markets where the Inditex Group is present or in the countries where the Group's products are manufactured or distributed.

The risks and uncertainties that could affect the forward-looking statements are difficult to predict. Except for the cases where the prevailing rules and regulations in force require otherwise, the company assumes no obligation to publicly revise or update its forward-looking statements in the case of unexpected changes, events or circumstances that could affect them. Given the uncertainties of forward-looking statements, we caution readers not to place undue reliance on these statements.

For a discussion of these and other factors that may affect forward looking statements and the Inditex Group's business, financial conditions and results of operations, see the documents and information communicated by the company to the Comisión Nacional del Mercado de Valores (*the Spanish Securities Commission*).

The contents of this disclaimer should be taken into account by all persons or entities.

- Tables and appendix to follow –

## Consolidated financial statements

<b>Grupo Inditex</b>		
FY2018 profit & loss statement (€m)		
	FY2018	FY2017
<b>Net sales</b>	<b>26,145</b>	<b>25,336</b>
Cost of sales	(11,329)	(11,076)
<b>Gross profit</b>	<b>14,816</b>	<b>14,260</b>
<i>Gross margin</i>	56.7%	56.3%
Operating expenses	(9,329)	(8,944)
Other net operating income (losses)	(30)	(38)
<b>Operating cash flow (EBITDA)</b>	<b>5,457</b>	<b>5,277</b>
<i>EBITDA margin</i>	20.9%	20.8%
Amortisation and depreciation	(1,100)	(963)
<b>Operating income (EBIT)</b>	<b>4,357</b>	<b>4,314</b>
<i>EBIT margin</i>	16.7%	17.0%
Financial results	17	(5)
Results from companies consolidated by equity method	54	42
<b>Income before taxes</b>	<b>4,428</b>	<b>4,351</b>
<i>EBT margin</i>	16.9%	17.2%
Taxes	(980)	(979)
Net income	3,448	3,372
Minorities	4	5
<b>Net income attributable to the controlling company</b>	<b>3,444</b>	<b>3,368</b>
<i>Net income margin</i>	13.2%	13.3%
<b>Earnings per share, Euros (*)</b>	<b>1.106</b>	<b>1.082</b>

(\*) Shares for EPS calculation 3,113,701,857 for 2018 and 3,113,218,213 for 2017



## Grupo Inditex

Consolidated Balance Sheet as of 31 January 2019 (€m)

	31 January 2019	31 January 2018
<b>Assets</b>		
<b>NON CURRENT ASSETS</b>	<b>11,064</b>	<b>10,084</b>
Intangible assets	1,016	919
Tangible assets	8,359	7,664
Financial investments	267	237
Other	1,422	1,264
<b>CURRENT ASSETS</b>	<b>10,620</b>	<b>10,147</b>
Inventories	2,716	2,685
Receivables	820	778
Short term investments	1,929	1,472
Cash & cash equivalents	4,866	4,931
Other	289	282
<b>TOTAL ASSETS</b>	<b>21,684</b>	<b>20,231</b>
<b>Total Liabilities &amp; Shareholders' Equity</b>		
<b>SHAREHOLDERS' EQUITY</b>	<b>14,682</b>	<b>13,522</b>
Equity attributable to the Group	14,653	13,497
Minority interests	30	25
<b>NON CURRENT LIABILITIES</b>	<b>1,618</b>	<b>1,536</b>
Deferred taxes	312	268
Financial debt	5	4
Other	1,301	1,264
<b>CURRENT LIABILITIES</b>	<b>5,383</b>	<b>5,173</b>
Financial debt	84	12
Payables	5,251	5,057
Other	47	105
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>	<b>21,684</b>	<b>20,231</b>

## Grupo Inditex

Consolidated Statement of Cash Flows as of 31 January 2019 (€m)

	2018	2017
<b>Income before taxes</b>	<b>4,428</b>	<b>4,351</b>
<b>Adjustments to income-</b>		
Depreciation and amortization	1,100	963
Foreign exchange impact	(33)	(75)
Other	(48)	201
<b>Corporate income tax-</b>	<b>(1,070)</b>	<b>(1,029)</b>
<b>Funds from operations</b>	<b>4,378</b>	<b>4,411</b>
<b>Changes in assets and liabilities</b>		
Change in inventories	(70)	(293)
Change in accounts receivable	(142)	216
Change in current liabilities	(137)	(372)
<b>Change in working capital</b>	<b>(349)</b>	<b>(449)</b>
<b>Cash from operations</b>	<b>4,029</b>	<b>3,961</b>
Intangible assets investments	(230)	(183)
Tangible assets investments	(1,391)	(1,589)
Disinvestment of tangible assets	159	381
Acquisitions of businesses	0	(30)
Change in other long-term financial investments	24	19
Other assets investments	20	4
Change in short-term financial investments	(457)	565
<b>Capital expenditure</b>	<b>(1,875)</b>	<b>(833)</b>
Change in long-term financial debt	2	0
Acquisition of treasury stock	0	(12)
Change in current debt	73	(47)
Dividends	(2,335)	(2,127)
<b>Cash used in financing activities</b>	<b>(2,260)</b>	<b>(2,186)</b>
Change in cash and cash equivalents	(106)	943
Cash and cash equivalents at beginning of the year	4,931	4,116
Foreign exchange impact on cash & cash equivalents	41	(128)
<b>Cash and cash equivalents at end of the year</b>	<b>4,866</b>	<b>4,931</b>

## Annex I

### Income statement: FY2018 quarterly results

	1Q	2Q	3Q	4Q
Net sales	5,654	6,372	6,412	7,708
Cost of sales	(2,326)	(2,882)	(2,534)	(3,586)
<b>Gross profit</b>	<b>3,328</b>	<b>3,490</b>	<b>3,877</b>	<b>4,121</b>
	58.9%	54.8%	60.5%	53.5%
Operating expenses	(2,194)	(2,265)	(2,280)	(2,589)
Other net operating income (losses)	(9)	(6)	(8)	(7)
<b>Operating cash flow (EBITDA)</b>	<b>1,125</b>	<b>1,218</b>	<b>1,589</b>	<b>1,525</b>
	19.9%	19.1%	24.8%	19.8%
Amortisation and depreciation	(273)	(286)	(303)	(239)
<b>Operating income (EBIT)</b>	<b>851</b>	<b>933</b>	<b>1,286</b>	<b>1,287</b>
	15.1%	14.6%	20.1%	16.7%
Financial results	7	15	(9)	4
Results from companies consolidated by equity method	8	10	13	24
<b>Income before taxes</b>	<b>866</b>	<b>957</b>	<b>1,290</b>	<b>1,315</b>
Taxes	(197)	(216)	(259)	(308)
Net income	669	741	1,031	1,006
	11.8%	11.6%	16.1%	13.1%
Minorities	2	0	1	1
<b>Net income attributable to the controlling company</b>	<b>668</b>	<b>741</b>	<b>1,029</b>	<b>1,006</b>
	11.8%	11.6%	16.1%	13.1%

## Annex II

Return on Equity, defined as net income on average shareholder's equity:

Million Euros	2018	2017
Net income	3,444	3,368
Shareholders equity - previous year	13,497	12,713
Shareholders equity - current year	14,653	13,497
<b>Average equity</b>	<b>14,075</b>	<b>13,105</b>
Return on Equity	24%	26%

Return on Capital Employed, defined as EBIT on average capital employed (shareholder's equity plus net financial debt):

Million Euros	2018	2017
EBIT	4,357	4,314
<b>Average capital employed</b>		
Average shareholders' equity	14,075	13,105
Average net financial debt (*)	0	0
<b>Total average capital employed</b>	<b>14,075</b>	<b>13,105</b>
Return on Capital employed	31%	33%

(\*) Zero when net cash

Return on Capital Employed by concept:

Concept	2018	2017
Zara (Zara and Zara Home)	28%	30%
Pull&Bear	48%	43%
Massimo Dutti	36%	37%
Bershka	50%	57%
Stradivarius	50%	44%
Oysho	40%	45%
Uterqüe	11%	12%
<b>Total</b>	<b>31%</b>	<b>33%</b>

## Annex III

Company-managed stores and franchised stores at FYE:

Concept	Co. Managed	Franchised	Total
Zara	1,881	250	2,131
Zara Kids	128	0	128
Zara Home	524	79	603
Pull&Bear	818	156	974
Massimo Dutti	652	114	766
Bershka	933	174	1,107
Stradivarius	809	202	1,011
Oysho	592	86	678
Uterqüe	75	17	92
<b>Total</b>	<b>6,412</b>	<b>1,078</b>	<b>7,490</b>

Sales in company-managed and franchised stores:

Concept	Company Managed	Franchised
Zara (Zara and Zara Home)	88%	12%
Pull&Bear	84%	16%
Massimo Dutti	85%	15%
Bershka	83%	17%
Stradivarius	79%	21%
Oysho	87%	13%
Uterqüe	86%	14%
<b>Total</b>	<b>86%</b>	<b>14%</b>

## Annex IV

Number of stores by concept:

Concept	31 January 2019	31 January 2018
Zara	2,131	2,118
Zara Kids	128	133
Zara Home	603	590
Pull&Bear	974	979
Massimo Dutti	766	780
Bershka	1,107	1,098
Stradivarius	1,011	1,017
Oysho	678	670
Uterqüe	92	90
Total	7,490	7,475

## Annex V

Stores by concept and market as at 31 January 2019:

Market	Zara	Zara Kids	Zara Home	Pull&Bear	Massimo Dutti	Bershka	Stradivarius	Oysho	Uterqüe	INDITEX
ALBANIA	1		1	1	1	2	2			8
GERMANY	77		15	11	17	14				134
ANDORRA	1		1	1	1	1	1	1	1	8
SAUDI ARABIA	42		8	17	14	32	47	17	5	182
ALGERIA	1		1	1		2	2	1		8
ARGENTINA	11									11
ARMENIA	2		1	2	2	2	2	1		12
ARUBA	1									1
AUSTRALIA	19		2							21
AUSTRIA	13		5	4	3	7				32
AZERBAIJAN	3			2	3	3	2	1		14
BAHREIN	2		1	1	2	1	1	1		9
BELGIUM	32		8	9	20	13		3		85
BELARUS	2		1	2	1	2	2	1		11
BOSNIA	3			3	1	3	3			13
BRAZIL	57		15							72
BULGARIA	7			6	6	8	6	6		39
CANADA	32		2		8					42
CHILE	9		3							12
MAINLAND CHINA	179		50	69	87	66	49	88	1	589
HONG KONG SAR	14		2	6	3	6	2	2		35
MACAO SAR	2		1	1	2	1	1	1		9
TAIWAN, CHINA	9		2	3	5	3				22
CYPRUS	7		5	6	5	7	7	5		42
COLOMBIA	14		4	9	5	13	12	4		61
SOUTH KOREA	42		6	3	8	4		4		67
COSTA RICA	2		1	2	1	2	2	1		11
CROATIA	10		2	7	4	10	7	3		43
DENMARK	4		1		1					6
ECUADOR	2			3	1	3	3	1		13
EGYPT	6		4	6	5	6	5	4		36
EL SALVADOR	2			2		2	2	1		9
UAE	11		8	8	8	9	6	8	2	60
SLOVAKIA	3			3	1	5	4			16
SLOVENIA	5			2	1	4	4			16
SPAIN	304	107	136	210	183	201	283	177	34	1,635
UNITED STATES	98			3	1					102
ESTONIA	3		1	1	2	1	1			9
PHILIPPINES	7			2	2	4	4			19
FINLAND	6				1					7
FRANCE	123		22	38	19	52	24	12		290
GEORGIA	3		1	1	3	2	2	1		13
GREECE	41	6	10	25	13	30	21	19		165
GUATEMALA	3		1	3	1	3	3	2		16
NETHERLANDS	29		8	11	6	18	6			78
HONDURAS	2		1	2	1	2	2	1		11
HUNGARY	8		2	8	3	9	7	2		39
INDIA	22				3					25
INDONESIA	17		3	14	5	9	15	4		67
IRELAND	9			3	2	6	4			24
ICELAND	1									1
ISRAEL	25		2	24	3	17	8			79
ITALY	101		33	56	8	67	84	41		390
JAPAN	94		18			26	9			147
JORDAN	3		2	2	3	1	4	2	1	18
KAZAKHSTAN	5		4	5	4	6	6	5	1	36
KUWAIT	6		4	3	3	4	3	4	2	29
LATVIA	3			2	2	2	1			10
LEBANON	7		5	5	6	8	7	6	1	45
LITHUANIA	5		2	4	5	4	4	1		25
LUXEMBOURG	3			1	1					5
MACEDONIA	1			1	1	1	1			5
MALAYSIA	10			4	5	2				21
MALTA	1		3	3	1	1	1	1		11
MOROCCO	5		4	2	3	3	7	3	1	28
MEXICO	88		28	67	40	75	48	53	15	414
MONACO	1									1
MONTENEGRO	1			1		1	1	1		5
NICARAGUA	1			1		1	1			4
NORWAY	5				1					6
NEW ZEALAND	1									1
OMAN	1		1			1	1	1		5
PANAMA	3		1	2	1	2	2	2		13
PARAGUAY	1		1							2
PERU	4		3							7
POLAND	45		14	33	29	50	55	19	4	249
PORTUGAL	71	15	28	50	41	48	44	36	6	339
PUERTO RICO	3									3
QATAR	6		5	5	4	5	4	5	3	37
UNITED KINGDOM	63		12	8	13	6	6			108
CZECH REPUBLIC	6		1	4	3	5	5	1		25
DOMINICAN REPUBLIC	3		2	1	2	2	2	2		14
ROMANIA	23		6	23	10	25	23	10	1	121
RUSSIA	98		46	87	53	99	83	68	13	547
SERBIA	7		3	5	4	5	5	4		33
SINGAPORE	9			3	5	3	1			21
SOUTH AFRICA	9		1							10
SWEDEN	11		4	1	4			1		21
SWITZERLAND	20		4	4	8	6		1		43
THAILAND	12		2	3	4	1		1		23
TUNISIA	3		1	2	1	3	3	2		15
TURKEY	43		24	34	28	35	35	29		228
UKRAINE	9		2	14	6	14	12	7	1	65
URUGUAY	2		2							4
VENEZUELA	8			5		9				22
VIETNAM	2			1	1		1			5
INDITEX	2,131	128	603	974	766	1,107	1,011	678	92	7,490

## Annex VI

Breakdown of financial results:

Million Euros	2018	2017
Net financial income (losses)	14	16
Foreign exchange gains (losses)	3	(21)
Total	17	(5)

The Gross Margin, EBITDA, EBIT, ROE, ROCE, working capital and financial position are defined in the introduction to the Consolidated Annual Accounts 2018.