Professional Group Plans (PGP)

PGP specializes in employee benefits, serving over 60,000 employer groups, with well over 600,000 covered lives. Staffed with nearly 125 employees based in Hauppauge, NY, Manhattan, and New Jersey.

They pride themselves in servicing each and every broker, and their clients, with the same prompt and courteous service. They are dedicated to exceptional customer service, quick turnaround times, and access to cutting edge products.

Their reputation is important to maintain their close relationships with all of the major insurance carriers and leading industry vendors.

The Challenge

PGP has three branches, 2 offices, 1 data center, and 125 employees. Internet and communication services are necessary and an integral part of maintaining their reputation and customer service. Unfortunately, the overhead cost were significant verse other options. PGP wanted a reliable, secure, visible, high quality, but cost savings network connection.

The Solution

CCSI presented a state-of-the-art SD-WAN solution to replace one MPLS connection with SD-WAN. This equipped PGP with a network that has total visibility and control with error correction for increased reliability. Also included was CCSI's implementation and NOC services to monitor the SD-WAN system. This provided a savings of 30K and once all MPS connections were replaced a total savings of 55K.

Environment

- Benefits Provider
- 125 Employees
- 3 Branches
- Regional Network

Challenges

- Internet Overhead Cost
- Internet Connection Quality

Solution

- CCSI SD-WAN Solution
- CCSI NOC
- CCSI Managed services

Benefits

- 30K savings for 1 MPLS connection
- 55K Total Savings
- Total Network Visibility and Control with Error Correction
- Increased Reliability and Quality

Benefits and Results

CCSI engineering and technology background with our key partnerships provide experience and technology forethought that a typical commercial business may not be aware of as they handle their normal day to day business. With this knowledge, CCSI was able to determine PGP's pain point before they were fully aware. Their overhead cost for MPLS lines were high compared to utilizing Silver Peak SD-WAN solution.

CCSI SD-WAN solution, NOC monitoring, and implementation provided significant savings to PGP. The solution provides increased reliability with a network that has total visibility and control backed with CCSI NOC monitoring for security.

> "CCSI presented a technology improvement and cost savings to my business that I was unaware of. The implementation, customer service, and continued NOC service was and is exceptional."
>
> - Anthony Kuefner, Director of Technology at Professional Group Plans

About CCSI

Contemporary Computer Services Inc (CCSI) helps companies overcome challenges and identify opportunities to achieve exceptional results. CCSI is a leading provider of technology services and solutions, bringing value and collaboration to companies.

For more than 40 years, CCSI has provided clients in both the private and public sectors with a rock solid foundation on which to secure their organization's future. We recognize that every client and every industry is unique. Therefore, we never take a cookie-cutter approach when designing IT solutions. In fact, we consider it our responsibility to find the strategy that suits each client's individual needs.

CCSI provides the highest quality of service in the industry for the full spectrum of technologies–from mobility to PCs, network infrastructures, managed services, IP telephony, cybersecurity, cloud services, SD-WAN, to storage solutions. At CCSI, we believe that technology exists to make our lives - and our businesses - simpler, more productive, secure, and ultimately more profitable. Partner with us and discover what sets us apart from the rest. Learn more at www.ccsinet.com.

We listen, we care, and we respond. Let's Grow Together.

Contact Us Today: 1-800-526-2146 • about@ccsinet.com • www.ccsinet.com

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